



# Bharati College (University of Delhi)

## OPUS INTERNSHIP AND PLACEMENT CELL

### Placement Opportunity



# UNACADEMY

## BUSINESS DEVELOPMENT EXECUTIVE

**Location:** Noida (On-site)

**Purpose:** Driving learner engagement and expanding Unacademy's user base through consultative sales and customer interaction .

**Eligibility:**

- Batch: 2024 & 2025 graduates (full-time graduation completed).
- Experience: 0-1 year (Freshers preferred).
- Bachelor's degree in any discipline (mandatory).
- Strong communication and persuasive skills.

**Requirements:**

- Excellent verbal & written communication.
- Sales acumen with customer-first mindset.
- Ability to handle objections and close sales.
- Basic knowledge of EdTech (preferred).
- Tech-savvy with CRM / MS Office familiarity.

**Venue:** Online (all rounds)

**Joining:** Mid-Oct to early Nov 2025

**Work:** 6 days/week, 9 hrs/day (On-site)

**Vacancies:** 25

### Salary Structure:

Up to ₹3 LPA  
+Incentives  
+Insurance  
+Benefits

### Selection Procedure:

- Pre-Placement Orientation.
- Application Screening.
- Group Discussion (GD).
- Personal Interviews (1-2 rounds).

**LAST DATE TO APPLY : 23RD SEPTEMBER, 2025**

**APPLY NOW!**