



Bharati College
(University of Delhi)



OPUS
TRAINING & PLACEMENT CELL



Internship Opportunity

Company: **Zielhoch (www.zielhoch.com)**

Profiles and Vacancies **Intern (20 - 25)**

- Marketing
- Finance
- HR

Eligibility: **Ist , IInd and IIIrd year students (Commerce Only)**

Stipend **Up to 15k (performance based)**

Working mode and Hours: **WFH & Flexible Hours**

Location: **Pitampura, Delhi**

Joining Date and **Immediately**

Duration: **2 months**

Selection Procedure:

- CV ShortListing
- Telephonic Interview

Registration Link: **<https://forms.gle/GLFY8QgWFJxNRI2K6>**

Last Date for Application: **14th February, 2024, 11:00 pm**

MARKETING***HUMAN RESOURCE******FINANCE***

- Pitching of product
- Matching Needs with Product Benefits
- Product Positioning
- Lead Generation
- Business Development
- Primary & Secondary Market Research
- Handling client queries
- Managing Portfolios
- Cross - Selling
- Handling existing HNIs
- Providing services to customers
- Relationship Management

- Collecting data from desired sources.
- Recruitment & Selection
- On Boarding Formalities
- Gathering, Storing & Accessing Employee information
- Understanding CTC Calculations
- Primary Screening of Resumes
- Scheduling of Interviews
- Part of Employee Engagement Team

- Introduction (Setting the Context)
- Basics
- Classifying your Market Activity
- Understanding FSA Analysis
- Understanding Ratio Analysis
- Understanding Taxation Calculations
- Financial Market Research