



**Bharati College**  
(University of Delhi)



**OPUS**  
TRAINING AND PLACEMENT CELL

## **Placement Opportunity**

### **Kit19**

- Company:** Pel Softlabs Pvt Ltd- Kit-19.com ([www.kit19.com](http://www.kit19.com))
- Profile:** Inside Sales Executive (Acquisition and Retention)
- Eligibility:**
- All Courses, 3rd Year (Batch 2019-22)
  - Bharati College Students Only
- Job Responsibilities:**
- Having a thorough understanding of the product in detail
  - Researching and identifying prospects
  - Approaching and fixing a demonstration, and closing the sale
  - Giving an online demonstration via google meet, zoom, and other online platforms
- Requirements:**
- Familiarity with Software Sales, CRM Sales, IT Sales, B2B Sales
  - Ability to handle a team
  - Good communication skills
  - Sales background preferred
- Package:**
- **INR 32K monthly (16k Fixed + 16k Variable)** - for the First 3 Months (Training)
  - Post first 3 months - **Upto INR 32K Fixed + 16K Variable**
- Working Hours:** Monday to Saturday ; 9:30 am to 6:30 pm
- Location:** Vikaspuri, New Delhi (In-office)
- Joining Date:** **IMMEDIATE** (Exam preparatory leaves will be provided)
- Registration Link:** <https://forms.gle/ePCfhDYzXYfVWJf9>
- Last Date for Application:** 17<sup>th</sup> March 2022, 11:00 am