



**Bharati College**

University of Delhi

**OPUS**

Training and Placement Cell



## PLACEMENT OPPORTUNITY



### Clarian Projects and Consultants India

#### PROFILES

- **Business Sales Executive - Real Estate**
- **Business Sales Executive - Home Loan**

#### ELIGIBILITY

- **All Courses**
- **Third Year Bharati College Students**

#### WORK TIMINGS

**10 AM to 6 PM**

#### SELECTION PROCEDURE

- **CV Shortlisting**
- **Telephonic Interview**
- **In-Office Interview**

#### PACKAGE

- **Real Estate - INR 2.4 - 3.6 LPA CTC**
- **Home Loan - INR 2.16 - 3 LPA CTC**  
*(Target based salary)*

#### WORK DAYS

- **Real Estate - Tuesday to Sunday**
- **Home Loan - Monday to Saturday**

#### JOINING

**Immediate, post 7-day training**  
*(Exam preparatory leaves will provided)*

#### MODE

**Work from Home - 3 days**  
**On-field - 3 days**  
*(Flexible)*

#### OFFICE LOCATION

**Sector 43, Gurugram - 122009**

**Register by 22nd October 2021,  
12 Noon**





## JOB DESCRIPTION

### REAL ESTATE

- Daily fifty Sales Call on Phone (Initial two month self generated leads only. Third month onward Company support leads as well as self generated leads)
- Daily Reporting via Email

### HOME LOAN

- Minimum five Loan File and two Loan Disbursal same month
- Calling hundred Clients Daily (Initial one month self generated leads only. Second month onwards Company support leads as well as self generated leads)
- Daily five Lead Generation
- Daily Reporting via Email

