



**BHARATI COLLEGE**  
University of Delhi



**OPUS**

Training and Placement Cell



## **INTERNSHIP OPPORTUNITY**

**Business Development Intern | 6 Months | In-Office | INR 7K/Month**

### **Eligibility**

- All Years, All Courses
- B. Com and B. Com (H) Preferred
- Bharati College Students

### **Incentives**

- Certificate of Completion
- PPO (Performance Based)

### **Selection Mode**

- CV Shortlisting
- Personal Interview

### **Office Location**

South Extension, New Delhi

### **Working Days**

- Monday - Friday (In-Office)
- Saturday (WFH)

*Deadline:*

*3rd August 2021, 5 pm*



# JOB DESCRIPTION

## *Responsibilities*

- Build relationships with founders/owners of educational institutes.
- Prospect potential clients using various direct methods, networking and research.
- Serve as the key client contact on multiple accounts.
- Grow revenue per partner on a month on month basis.
- Aggressive in intent and should be self-driven & self-motivated.
- Troubleshoot/ problem solve for students loan applications and building complete loan application files.

## *Requirements*

- Strong problem-solving skills
- Analytical thinking
- Persistence and an interest in engaging with new business customers.