



Bharati College
University of Delhi



OPUS

Training and Placement Cell

Job Opportunity

upGrad

Profile

Sales
Trainee

Package

INR 4 LPA (Fixed) +
INR 4 LPA (Incentives)

Mode

Work from
Home
(Due to covid)

Selection Procedure - • CV Shortlisting
• 2 Round Interview

Eligibility - • B.Com and B.Com (H) Students
• 3rd Year, Bharati College Students

Working Days - Monday to Saturday
(Rotational Basis)

Stipend - INR 25,000 (per month)
(For Training Period)

Note : Immediate Joining



Deadline :
30th May 2021, 5 pm

JOB DESCRIPTION

Roles & Responsibilities

- Contact potential customers via phone call, building rapport using interpersonal skills, pitching the product, negotiating, closing the sales and post sales management.
- Maintaining a detailed database on the CRM of all the interactions with the leads to optimize lead closure.
- Must be comfortable in dialing 100 calls & ensuring minimum 2 hours talk-time per day.



JOB DESCRIPTION

Skills Required

- Excellent and effective communication skills
- Highly energetic and enthusiastic
- Good interpersonal and presentation skills
- Very strong empathy
- Ability to approach any situation with patience
- Familiar with Sales Management Software and CRM

